

## From Carrara to Completion: How Elite Stone Blends Heritage and Technology to Deliver Turn-Key Calacatta Borghini and a Global Marble Portfolio

**E**lite Stone is rooted in a family tradition built on the extraction and transformation of Italian marble, particularly Calacatta Borghini — one of the few stones that can truly be defined as iconic. A material that carries history, origin and pedigree, Calacatta Borghini remains our cultural touchstone. Today, we combine that heritage with advanced industrial capability to serve distributors, fabricators, architects and developers with reliable, turn-key marble solutions.

### Who We Are

Elite Stone is an Italian vertically integrated marble house. Our structure includes quarry ownership and extraction, processing headquarters in Verona with a premium slab and block showroom, an in-house engineering office, logistics management and project support.

Our Dubai branch, Calacatta Marble, serves the Gulf region with a curated selection of high-quality Made in Italy slabs tailored to the Middle East luxury market.

With two strategic hubs, Elite Stone Group is structured to serve sophisticated ultra-luxury stone projects worldwide, from West to East.



While Calacatta Borghini remains our flagship material, we have developed a diversified global quarry portfolio. Today we offer more than 300 luxury marble varieties, combining rare Italian classics with carefully sourced international materials. This ensures design flexibility, strict provenance control and supply continuity.

### Integrated Departments, Single Accountability

**Quarry & Extraction** – A Team of highly skilled Stone experts take care of the blocks selection and extraction combining generational knowledge with modern surveying and safety standards.

**Traceability & Authentication** – Each block and slab receives an Elite Stone™ serial, supported by physical tags, slab mapping and digital records to guarantee full traceability.

**Engineering Office** – Development of shop drawings, structural verification, fixing systems and installation details, translating design intent into executable technical documentation.

**Production & Finishing** – CNC processing, precision cutting, book-matching, custom edges, backlighting systems and refined finishes that merge the most sophisticated automation with the finest Italian craftsmanship.



**Quality Control & Testing** – Slab inspection, serial documentation and material testing (density, water absorption, flexural strength, petrographic checks), in collaboration with certified laboratories when required.

**Warehousing & Logistics** – Controlled storage, showroom selection, certified packing and export compliance, with phased deliveries aligned to project timelines.

**Project Support** – Installation supervision, mock-ups and site coordination to optimize timing and avoid costly delays.

**B2B Sales & Partnerships** – Dedicated support for pricing, allocation, distributor programs and fabricator onboarding.

### Advantages for U.S. and International Projects

Design flexibility across 300+ varieties with continuity for large installations.

Single-source procurement with one accountable partner.

Faster approvals through coordinated mock-ups.

Documented technical validation to simplify specification for flooring, cladding, façades, wet areas, backlit features and bespoke applications.

### Heritage Enhanced by Technology

Two thousand years of Italian craftsmanship are strengthened by modern tools: high-resolution slab photography, digital slab mapping, 3D scanning and QR-enabled traceability.

Our engineering office converts aesthetic selections into precise installation plans. Automated production ensures tight tolerances for complex junctions, while hand finishing preserves tactile authenticity.

### Services for Distributors, Fabricators and Developers

Direct supply and allocation agreements across multiple materials.

Fabricator support including templating guidance and training. Distributor programs with serial-based slab photography and inventory feeds.

Developer partnerships with block reservation, dedicated finishing runs, mock-ups and supervised installation under defined service standards.

Full technical and commercial transparency to accelerate approvals and reduce disputes.

### Turn-Key Execution

Elite Stone acts as a single accountable partner for material quality, documentation, logistics coordination and installation supervision. Consolidated responsibility reduces risk, shortens timelines and protects asset value.

### Scale and Readiness

With over 300,000 square meters of inventory and more than

300 stone varieties, Elite Stone supports large contiguous installations and signature architectural projects. Our group showrooms allow direct slab selection from physical stock aligned with project specifications.

### Sustainability Approach

Our sustainability philosophy is pragmatic: longevity equals conservation. Durable, well-specified natural stone reduces replacement

cycles and waste. We prioritize responsible extraction, efficient resource use and transparent traceability across the supply chain.

### How We Partner

Elite Stone collaborates directly with distributors, fabricators, architects and developers, offering:

- Warehouse selection tours and slab lists by Elite Stone™ serial.
- Fabricator onboarding packages tailored by material.
- Developer allocation agreements with staged delivery planning.
- From quarry to completion, Elite Stone blends heritage, technology and operational control to deliver high-performance marble solutions for the world's most demanding projects.

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